

## Structure of the Study Program in Insurance Management

| <b>First Year -First semester</b> |     |  | <b>Hours<br/>/semester</b> |    |      |          |
|-----------------------------------|-----|--|----------------------------|----|------|----------|
| Nr.                               | M/E | Subject                                  | L                          | E  | ECTS | Lecturer |
| 1                                 | M   | Scientific Research Methods              | 30                         | 30 | 6    |          |
| 2                                 | M   | Strategic Management                     | 45                         | 15 | 6    |          |
| 3                                 | M   | Leadership and Organizational Behaviours | 45                         | 15 | 6    |          |
| 4                                 | M   | Operations Management                    | 30                         | 30 | 6    |          |
| 5                                 | E   | Ethics in Business                       | 45                         | 15 | 6    |          |
| 6                                 | E   | Change Management                        | 45                         | 15 | 6    |          |
|                                   |     |  |                            |    |      |          |
|                                   |     |  |                            |    |      |          |
|                                   |     |  |                            |    |      |          |
| <b>Second semester</b>            |     |  | <b>Hours<br/>/semester</b> |    |      |          |
| Nr.                               | O/Z | Subject                                  | L                          | E  | ECTS | Lecturer |
| 1                                 | M   | International Marketing Management       | 45                         | 15 | 6    |          |
| 2                                 | M   | Risk management                          | 45                         | 15 | 6    |          |
| 3                                 | M   | Managerial accounting                    | 30                         | 30 | 6    |          |
| 4                                 | M   | Managerial decision making               | 30                         | 30 | 6    |          |
| 5                                 | E   | Innovation management                    | 45                         | 15 | 6    |          |

|   |   |              |    |    |   |  |
|---|---|--------------|----|----|---|--|
| 6 | E | Finance      | 30 | 30 | 6 |  |
| 7 | E | E - business | 30 | 30 | 6 |  |

**Second year –II- Master in Management –PROFILE: INSURANCE MANAGEMENT**

| <b>Third semester</b> |     |  |    |    |      |                   |
|-----------------------|-----|--|----|----|------|-------------------|
| Nr.                   | M/E | Subjects   | L  | E  | ECTS | Lecturer          |
| 1                     | M   | Financial statement analysis                         | 30 | 30 | 6    | Seadin Xhaferi    |
| 2                     | M   | Managing risk of insurers                            | 45 | 15 | 6    | Hashim Rexhepi    |
| 3                     | M   | Solvency II  | 45 | 15 | 6    | Ibish Mazreku     |
| 4                     | M   | Insurance market and institutions                    | 45 | 15 | 6    | Arun Tairi        |
| 5                     | E   | E marketing  | 30 | 30 | 6    | Nijazi Bytyqi     |
| 6                     | E   | Human Resource Strategic Management                  | 45 | 15 | 6    | Bozhidar Bozhoviq |
| 7                     | E   | Strategic Communication and Inter cultural relations | 30 | 30 | 6    | Ismail Mehmeti    |
| 8                     | E   | Internship   |    |    | 6    |                   |

| <b>Fourth semester</b> |     |               |   |   |      |          |
|------------------------|-----|---------------|---|---|------|----------|
| Nr.                    | M/E | Subjects      | L | E | ECTS | Lecturer |
|                        |     |               |   |   |      |          |
|                        | M   | Master Thesis |   |   | 30   |          |

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